

CORPORATE DIRECTORY

ADVERTISING

Advertiser Newspapers	Malcolm Balcerak	8206 2000
Channel 9	Graeme Skewes	8267 0134
Entertainment Publications	Tony Leak	0438 273 311

AUDIO VISUAL

Novatech	Leko Novakovic	0411 718 252
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BANKING SERVICES

American Express	Call Centre	1300 363 614
ANZ Bank	Call Centre	1300 366 988
Bank SA	Andrew Dallison	8424 4738
Commonwealth Bank	Antowan Moosaian	8206 4013
Diners Club	Linda Lawson	0417 826 968
NAB	Call Centre	13 10 12
Westpac Bank	Andrew Dunn	8230 2051

BUSINESS ADVISORS

Action Business Coaches	George Koritsa	0403 575 978
Derham Consultants	Barbara Derham	0417 350 420
George Pantahos & Co	George Pantahos	8223 7649
Michael Corigliano Chartered Acc.	Michael Corigliano	8400 6090
Profitable Hospitality	Ken Burgin	02 93694558
Tania Paola Consulting	Tania Paola	0412 291 719

BUSINESS BROKERS

Raine & Horne Business Sales	Simon Winter	0419 828 689
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CLEANING

Alsco Linen	Debra Dixon	8346 1391
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FOOD SERVICES

Adelaide Produce Markets	Luke Westley	8349 4493
AMJ Produce	Margy Abbot	0418 833 351
Angelakis Brothers	Mitch Sperou	8400 1300
Bidvest	Paul Moore	0400 709 284
Cadbury Schweppes	Sarah Wallace	0401 147 628
Coca Cola Amatil	Toni Simpson	8416 9802
Cosmo Foods/King Is.Group	Sean Kay/Matt Cooper	8359 1466
Dairy Farmers	Mario Sboro	0418 844 403
Goodman Fielder	Stuart Greenwood	8209 4234
Meat & Livestock Australia	Bill Lindsay	0411 680 519
Rio Coffee	Michael Marin	8362 3376
Vittoria Coffee	Pasquale D'Apice	8346 2399

FOODSERVICE EQUIPMENT & SUPPLIES

Caterfix SA	Lui Maurici	0421 344 703
Curtin Pty Ltd	Steve Uppington	8340 1677
Macmont	Greg Cordingley	8245 6200
Woodroffe Equipment Aust.	Gary Hayley	8368 1102

FURNITURE SUPPLIERS

James Richardson Corporation	Graeme Spence	8211 8966
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GLASS REPLACEMENT

Clarksons Glass	Wayne Sendon	1800 060 007
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INSURANCE

Aon Risk Services	Ryan Edwards	8301 1130
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KNIFE SHARPENING

Flamin Sharp	Bob Turner	0417 877 476
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LEISURE & LIFESTYLE

Skycity - Adelaide	Jennifer Wagner	8218 4186
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LICENSES

APRA	Gary Burrows	8239 2222
PPCA	Christine Rogers	02 8569 1100

LIQUOR

Chace Agencies	Chanda Rice	8363 7881
Coopers Brewery	Penny Johnson	8440 1800
Constellation Wines	Richard Favretto	0408 086 594

Domaine Wine Shippers	Darren Erbsland	0411 078 660
Empire Liquor	Brenton Quirini	8351 7666
Festival City Wines & Spirits	Don Totino	8349 1200
Fine Wine Partners	Brenda Roney	8333 9407
Fosters Australia	Tom Parkin	0418 849 173
Harbottle on-Premise	Stewart Ferguson	8152 8757
Lion Nathan (SA Brewing)	Melanie Towler	0439 810 674
Longview Vineyards	Denis Rossetto	8388 9694
Mt Horrock Wines	Stephanie Toole	8849 2243
Negociants Australia	Margot Muir	8112 4210
Old School Beverages	Gunter Pohl	0409 285 817
Pernod Ricard Australia	Allan O'Neil	8208 2460
Peter Rumball Wines	Peter Rumball	8332 2761
Porter & Co.	Kate Porter	8373 3010
Samuel Smith & Son	Elizabeth Schoen	8231 3963
Tidswell Wines	Ben Tidswell	0408 842 406
Wisdom Creek Wines	John Khouzam	0418 836 316
Woodstock Winery	Geoff Barker	8383 0156

MARKETING

ACTA	Davide La Scala	8303 2322
Aust. Mushroom Growers Assoc.	Pam Tobin	8234 8601
Blue Nectar	Brett Helgersen brett@bluenectar.com.au	
Oliver's List	Bronwyn Gibson	8293 1859
SA Tourism Commission	John Evans	8463 4500
webmenu.com.au	David Stocker	1800 609 255

MEDIA

Advertiser	Malcolm Balcerak	8206 2000
Channel 9	Graeme Skewes	8267 0134

POINT OF SALE

H&L Australia	Mandy Caines	8291 9555
Possum IT	Pat Hollis	8410 0950

PRINTING

Bowden Printing	Ivan Bartholomew	8340 3588
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SOLICITORS

Donaldson Walsh Lawyers	Jarrold Ryan	8229 0981
Norman Waterhouse	Sathish Dasan	8210 1253

SOUND & LIGHTING

Novatech	Leko Novakovic	0411 718 252
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SUPERANNUATION

Host-Plus	Scott Vaughan	0410 621 364
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THEMING

Chaircovers Over All	Heather McQuade	8362 0772
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TRAINING

Business SA New Appren Centre	Phil Methofer	8300 0015
Food, Tourism & Hospitality		
Skills Advisory Council SA Inc	John Cassebohm	8232 0311
Hospitality Group Training	Wendy Ettridge	8223 6766
Hospitality Industry Training	Olivia Muller	8267 3000
Int College of Hotel Management	Michael Brearley	8348 4654
Le Cordon Bleu	Liz Daniels	8348 3022
SA Coffee Academy	Brian Raslan	0402 336 366
TAFE SA - Adelaide Nth	Kylie Gabell	8348 4447
TAFE SA - Adelaide Sth	Mark Slatter	0418 693 335
William Angliss College of TAFE	Deb Combe	8372 7863

UTILITIES

Envestra	Peter Keogh	8217 5211
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WASTE & RECYCLING

Food Waste Recycling	Andrew Grant	0418 573 505
Magill Recycling	David Muller	8333 1033

RECIPE FOR SUCCESS

CHEF

Name: Ayhan Erkoc.

Restaurant: The Manse.

Claim to Fame: Chef of the year 2008.

Proudest Achievements:

Restaurant of the year 2008.

What made you want to become a chef?

Love cooking.

Person you most admire and why?

Ferran Adria. He is the biggest influence on modern gastronomy.

Who was your best mentor and what did they teach you?

Ian Burrow. He taught me how to make bread, sauces, boning, pastries, and to taste everything.

What is your philosophy for success?

Do what you love doing.

Ingredient you most enjoy using?

Everything that is in season.

What is your favourite original recipe and why?

I don't have a favourite.

Most rewarding part of being a chef?

Making people happy.

Worst part of being a chef?

The long hours.

What, in your opinion, distinguishes an average chef from a great chef?

Enthusiasm for what you are doing.

What advice would you give to your staff?

Have fun, enjoy what you're doing.

What is one of your most memorable meals?

Eating at Le Calandre in Italy.

What's hot at the moment?

The weather. Organic food; vegetable, chicken etc – its got real flavour.

What's not?

Everything has its place .

What is your vision for the future of our industry?

Tapas its the way people are eating out, the sharing of food.



RESTAURATEUR

Name: Peter Morelli.

Current Restaurant:

Food & Beverage Manager - SKYCITY.

Past operations you have managed/owned:

Adelaide Entertainment Centre, The Lion Hotel, Red Ochre Grill – Gouger Street.

Proudest Achievements:

Restaurant & Catering Association Hall of Fame – Function Centre
National Tourism Award – Best Restaurant.

What inspired you to become a restaurateur?

It was in my blood and seemed like a good idea at the time!

Person you most admire? Why?

Cheong Liew, because he has maintained his passion for food and life, he doesn't take himself too seriously.

Who was your best mentor and what did they teach you?

David Leak (Waterfront Restaurant)

"I don't want to be the best restaurant in town – just the busiest!"

What is your philosophy for success?

Look after your staff and your suppliers as well as you look after your customers.

Favourite part of being a restaurateur?

No two days are ever the same.

Worst part of being a restaurateur?

People that don't understand food offering their misguided opinion on the restaurant world.

What was your biggest lesson?

Don't go into partnership with a chef that wants to rule the world.

What words of advice would you give a prospective restaurateur?

Set and strive to achieve your personal and business goals.

What is one of your most memorable dining experiences?

Charlie Trotters Studio Kitchen in Chicago.

If you could change one thing about our industry what would it be?

Double the selling price of every item on every menu so the rewards for owning a restaurant would be closer to the effort that goes into running it.

